

PT 11-06 - Medium Cutaway with Additional Seating and ADA Equipment

Option Item	A	B	C	D	E	F	G	H	I	J	K	L	M	N	O				
Bidder	Price Quote Standard Passenger Configuration	Wheelchair Lift	Wheelchair Restraint	Backup Device	Safety Bumper (Rear)	Child Alert System	LED Destination Sign	Fast Idle System	Floor Covering Altro Upgrade	Raised Flat Floor	Double Fold Away Seat	Child Restraint System (Per Seat)	Seat Belt Extensions (Each)	Mor/Ryde Suspension	Fabric Upholstery (Per Seat)	Safety Exit Ventilator	Reduction Single Seat	Reduction Double Seat	Reduction Service Manual
Item 1																			
<i>16-Passenger Configuration</i>																			
Central States Bus Sales (Goshen)	\$40,888	\$2,980	\$394	\$607	\$633	\$150	\$7,500	\$93	\$900	\$500	\$638	\$43	\$24	\$1,050	\$35	\$369	\$398	\$613	\$0
Central States Bus Sales (Starcraft)	\$41,090	\$2,648	\$295	\$307	\$390	\$100	\$8,500	\$0	\$900	\$925	\$567	\$65	\$40	\$1,000	\$40	\$116	\$227	\$355	\$0
Diamond State Bus Company	\$39,827	\$3,080	\$475	\$400	\$500	\$175	\$6,850	\$100	\$550	\$900	\$550	\$45	\$30	\$925	\$40	\$350	\$380	\$525	\$0
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$41,190	\$347	\$413	\$471	\$467	\$86	\$2,964	\$40	\$675	\$74	\$590	\$50	\$20	\$655	\$3	\$230	\$145	\$315	\$14
National Bus Sales and Leasing, Inc. (Glaval)	\$45,790	\$2,038	\$300	\$30	\$450	\$150	\$4,575	\$117	\$189	\$300	\$466	\$34	\$15	\$525	\$34	\$159	\$267	\$413	\$132
<i>20-Passenger Configuration</i>																			
Central States Bus Sales (Goshen)	\$42,756	\$2,980	\$394	\$607	\$633	\$150	\$7,500	\$93	\$900	\$500	\$638	\$43	\$24	\$1,050	\$35	\$369	\$398	\$613	\$0
Central States Bus Sales (Starcraft)	\$43,000	\$2,648	\$295	\$307	\$390	\$100	\$8,500	\$0	\$900	\$925	\$567	\$65	\$40	\$1,000	\$40	\$116	\$227	\$355	\$0
Diamond State Bus Company	\$43,036	\$3,080	\$475	\$400	\$500	\$175	\$6,850	\$100	\$550	\$900	\$550	\$45	\$30	\$925	\$40	\$350	\$380	\$525	\$0
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$44,264	\$347	\$413	\$471	\$467	\$86	\$2,964	\$40	\$675	\$74	\$590	\$50	\$20	\$655	\$3	\$230	\$145	\$315	\$14
National Bus Sales and Leasing, Inc. (Glaval)	\$48,764	\$2,038	\$300	\$30	\$450	\$150	\$4,575	\$117	\$189	\$300	\$466	\$34	\$15	\$525	\$34	\$159	\$267	\$413	\$132
<i>24 Passenger Configuration</i>																			
Central States Bus Sales (Goshen)	\$46,639	\$2,980	\$394	\$607	\$633	\$150	\$7,500	\$93	\$900	\$500	\$638	\$43	\$24	\$1,050	\$35	\$369	\$398	\$613	\$0
Central States Bus Sales (Starcraft)	\$45,290	\$2,648	\$295	\$307	\$390	\$100	\$8,500	\$0	\$900	\$925	\$567	\$65	\$40	\$1,000	\$40	\$116	\$227	\$355	\$0
Diamond State Bus Company	\$44,765	\$3,080	\$475	\$400	\$500	\$175	\$6,850	\$100	\$550	\$900	\$550	\$45	\$30	\$925	\$40	\$350	\$380	\$525	\$0
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$45,705	\$517	\$413	\$471	\$467	\$86	\$2,964	\$40	\$675	\$74	\$590	\$50	\$20	\$655	\$3	\$230	\$145	\$315	\$14
National Bus Sales and Leasing, Inc. (Glaval)	\$50,094	\$2,038	\$300	\$30	\$450	\$150	\$4,575	\$117	\$189	\$300	\$466	\$34	\$15	\$525	\$34	\$159	\$267	\$413	\$132

Analysis based on ADA Build Unit Cost with 2 wheelchair positions.

Item 1	8 Passenger with WC lift +2WC positions Configuration																			Price Comparison Bus with ADA Equipment	Difference		
Central States Bus Sales (Goshen)	\$40,888	\$2,980	\$788	\$607	\$633	\$150		\$93			\$638										\$43,927	\$825	
Central States Bus Sales (Starcraft)	\$41,090	\$2,648	\$590	\$307	\$390	\$100		\$0			\$567										(\$227)	\$44,045	\$943
Diamond State Bus Company	\$39,827	\$3,080	\$950	\$400	\$500	\$175		\$100			\$550										(\$380)	\$43,102	\$0
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$41,190	\$347	\$826	\$471	\$467	\$86		\$40			\$590										*	\$44,017	
National Bus Sales and Leasing, Inc. (Glaval)	\$45,790	\$2,038	\$600	\$30	\$450	\$150		\$117			\$466										(\$267)	\$47,722	

Diamond State Bus Company is low responsive bidder on Item 1
 *National Bus Sales and Leasing, Inc. has already reduced the lift price for seat reduction.

Item 2	12 Passenger with WC lift +2WC positions Configuration																							
Central States Bus Sales (Goshen)	\$42,756	\$2,980	\$788	\$607	\$633	\$150		\$93			\$638										\$369	(\$398)	\$46,164	\$93
Central States Bus Sales (Starcraft)	\$43,000	\$2,648	\$590	\$307	\$390	\$100		\$0			\$567										\$116	(\$227)	\$46,071	\$0
Diamond State Bus Company	\$43,036	\$3,080	\$950	\$400	\$500	\$175		\$100			\$550										\$350	(\$380)	\$46,661	\$590
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$44,264	\$347	\$826	\$471	\$467	\$86		\$40			\$590										\$230	*	\$47,321	
National Bus Sales and Leasing, Inc. (Glaval)	\$48,764	\$2,038	\$600	\$30	\$450	\$150		\$117			\$466										\$159	(\$267)	\$50,855	

Central States Bus Sales (Starcraft) is low responsive bidder on Item 2
 *National Bus Sales and Leasing, Inc. has already reduced the lift price for seat reduction.

Item 3	16 Passenger with EC lift +2WC positions Configuration																							
Central States Bus Sales (Goshen)	\$46,639	\$2,980	\$788	\$607	\$633	\$150		\$93			\$638										\$369	(\$398)	\$50,047	\$1,686
Central States Bus Sales (Starcraft)	\$45,290	\$2,648	\$590	\$307	\$390	\$100		\$0			\$567										\$116	(\$227)	\$48,361	\$0
Diamond State Bus Company	\$44,765	\$3,080	\$950	\$400	\$500	\$175		\$100			\$550										\$350	(\$380)	\$48,390	\$29
National Bus Sales and Leasing, Inc. (Elkhart Coach)	\$45,705	\$517	\$826	\$471	\$467	\$86		\$40			\$590										\$230	*	\$48,932	
National Bus Sales and Leasing, Inc. (Glaval)	\$50,094	\$2,038	\$600	\$30	\$450	\$150		\$117			\$466										\$159	(\$267)	\$52,185	

Central State Bus Sales (Starcraft) is low responsive bidder on Item 3
 *National Bus Sales and Leasing, Inc. has already reduced the lift price for seat reduction.

Awarded By: Purchasing Committee Date: 10/6/10

Awarded To: Diamond State Bus Company - Item 1 only
 Central States Bus Sales (Starcraft) - Items 2 & 3

Renewed thru 2011